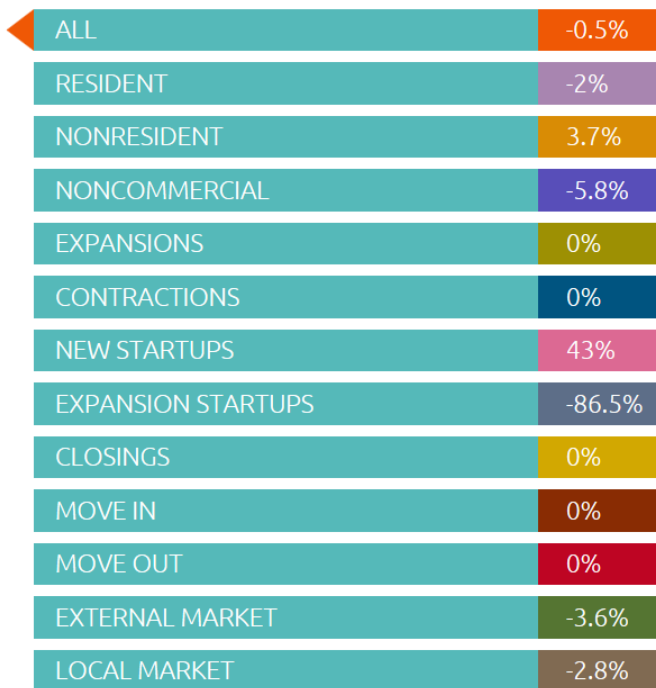


YE INDICATORS



YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
ALL SALES: **-0.5%**

The ALL indicator reflects the change in all sales for your chosen geographic region and time period. The total number of ALL sales decreased by \$2,773,458 or an average annual rate of -0.5%.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
NON-RESIDENT SALES: **3.7%**

NONRESIDENT indicator contains sales that have headquarters out-of-state, and reflects the total change in sales for your chosen geographic region and time period. The total number of NONRESIDENT sales increased by \$5,860,074 or an average annual rate of 3.7%.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
RESIDENT SALES: **-2%**

RESIDENT indicator reflects the change in all resident (either a standalone company in the region or one that reports to another company located in the same state) sales for your chosen geographic region and time period. The total number of RESIDENT sales decreased by \$8,349,332 or an average annual rate of -2.0%.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
NON-COMMERCIAL SALES: **-5.8%**

NONCOMMERCIAL includes educational institutions, post offices, government agencies and nonprofit organizations. This indicator reflects the change in all noncommercial sales for your chosen geographic region and time period. The total number of NONCOMMERCIAL sales decreased by \$284,200 or an average annual rate of -5.8%.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
EXPANSIONS SALES: **0%**

Currently YE does not calculate sales for EXPANSIONS.

All employment stage percentages will reflect 0.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
CONTRACTIONS SALES: **0%**

Currently YE does not calculate sales for CONTRACTIONS.

All employment stage percentages will reflect 0.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
STARTUPS SALES: **43%**

The NEW STARTUPS indicator (sales with a new DUNS number that have no prior affiliation with any existing business) is a subset of business openings/births for your chosen geographic region and time period. The number of NEW STARTUPS sales increased by \$1,761,303 or an average annual rate of 43.0%.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
EXISTING SALES:

-86.5%

The EXPANSION STARTUPS indicator (sales with their own DUNS number that were spun off by existing businesses) is a subset of business openings/births for your chosen geographic region and time period. The number of EXPANSION STARTUPS sales decreased by \$-43,745,395 or an average annual rate of -86.5%.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
MOVEOUT SALES:

0%

Currently YE does not calculate sales for MOVE OUT.
All employment stage percentages will reflect 0.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
CLOSINGS SALES:

0%

Currently YE does not calculate sales for CLOSINGS.
All employment stage percentages will reflect 0.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
EXTERNAL SALES:

-3.6%

The EXTERNAL MARKET key indicator contains sales that sell goods and services primarily to regions and countries beyond their local area for your chosen geographic region and time period. The number of EXTERNAL MARKET sales decreased by \$12,570,700 or an average annual rate of -3.6%.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
RELOCATION SALES:

0%

Currently YE does not calculate sales for MOVE IN.
All employment stage percentages will reflect 0.

YOU CHOSE:

Rio Blanco (CO) County 2011 - 2012

2011-2012 GROWTH IN
LOCAL SALES:

-2.8%

The LOCAL MARKET key indicator contains sales that sell goods and services primarily within their local area for your chosen geographic region and time period. The number of LOCAL MARKET sales decreased by \$5,602,899 or an average annual rate of -2.8%.